Simavi is an international non-profit organisation, striving for a world in which basic health is accessible to all. We aim to structurally improve the basic health of 10 million people in marginalised communities in Africa and Asia by 2020. By doing so, we enable them to build a better existence and get out of poverty.

Our experience has shown us that investments in water, sanitation and hygiene (WASH) and in sexual and reproductive health and rights (SRHR) are crucial for people to be able to lead a healthy life. Therefore we are specialists in these two thematic areas.

Simavi Theory of Change
Our programmatic approach consists of three integrated pillars: 1) empowering communities to demand quality services and to practice healthy behaviour; 2) creating a supportive, enabling environment in which all stakeholders are aware of their roles and responsibilities, work together and can be held accountable; and 3) getting in place affordable, suitable and sustainable WASH and SRHR services that are actually utilized by the people. In our work we apply this threefold approach to realise impact that lasts. Simavi’s strength lies in bringing all stakeholders together and connecting all different levels: local communities, the private sector, ministries, public services, government officials, civil society organisations, knowledge institutions, institutional donors, private donors and corporate sponsors. Together we can make a structural difference.

Partnership development
There is an ongoing global search on finding the true institutional arrangements that are able to realise progressive change and sustainable development. It is about building structural relationships between different actors on a sustainability issue, where there is a shift from a strong government push (top-down) towards initiatives from the private sector and civil society (bottom-up). However, there is no one-size-fits-all arrangement. Simavi believes that setting up sustainable partnerships with different stakeholders is essential to achieve structural change. In addition to successfully managing and participating in strategic alliances, we are involved in several partnerships with the private sector and governments, in which each partner brings in their specific expertise and network. This document highlights some of these partnerships and shows that there is a wide variety on ways of working together on WASH, in terms of:

- Relationship (Simavi as lead organisation, partner or subcontractor);
- Funding (blending of financing mechanisms such as grants and loans);
- Type of project (from a feasibility study to an implementation project).

Five partnerships are described in the following pages.
UPGRADING WATER SUPPLY IN PRIMARY HEALTH FACILITIES OF DODOMA REGION, TANZANIA (2013 - 2017)

The Dodoma region in Tanzania is experiencing malfunctioning and absence of reliable water supplies: out of 342 health centres half have no water at all, a third has access to tap water and the remaining has access to water via boreholes with varying quality levels.

Objectives
- To improve access to water in 100 selected public primary health facilities in Dodoma region in Tanzania comprising a population of 2.16 million people;
- Strengthen the governance and community participation in water management at the public primary health facilities; Promote hygiene measures and practices at the public health facilities, and;
- Integrate gender and social accountability aspects in the implementation phase.

Source funding
Swiss Agency for Development and Cooperation

Role Simavi
Lead agency: Accountable to SDC for progress and financial reporting, local project management, manages subcontracts with project partners, creates synergies with existing programmes, quality assurance based on expertise and FIETS sustainability strategy.

Involved partners next to Simavi
North: Witteveen+Bos (a technical engineering consultancy, which is hired as a consultant), AKVO
South: CBHCC (Community-Based Health Care Council), UFUNDIKO (a local WASH NGO) and PATUTA (a local health NGO).
Football for Water, Sanitation & Hygiene (F4W) is a unique Dutch cooperation between the WASH sector and the world of football, with the ultimate goal of improving access to WASH infrastructure and to establish change in WASH behaviour for children in (mainly) primary schools in Mozambique, Kenya and Ghana. However, F4W will not only target pupils in primary schools, it will also involve communities in the project areas. This will be done via the football school clubs and through school-led programmes.

Objectives

- Integrate WASH infrastructure (technical and social) and football-based behaviour change education on 1,100 primary schools in Kenya, Mozambique and Ghana.

- Reach approximately 750,000 pupils and their family members and communities by using trained World Coaches of the Dutch Football Association KNVB.

Additional objectives are formulated such as extra funding of 5 million euro and organisations who added their expertise to the programme (e.g. Philips which will provide lightening at the schools).

Source funding

Dutch Ministry of Foreign affairs and the partners of the F4W consortium (KNVB, Simavi, UNICEF, VEI, Akvo and Aqua for All).

Role Simavi

As a project partner, Simavi is responsible for establishing WASH infrastructure in schools in Kenya and Ghana, in combination with training activities, community mobilisation activities and activities to ensure operation, maintenance, ownership and management of the WASH structures. Simavi assists in strategy development, contracting parties, capacity development of partners, monitoring progress, reporting and participates in fundraising activities.

Involved partners next to Simavi

North: KNVB (lead agency bringing expertise on using football as a mechanism to educate and coach: World Coaches), UNICEF Netherlands (NGO, with expertise on rights of children, fundraising and cooperation with Southern governments), Vitens Evides International (drinking water company with expertise on provision of urban drinking water supplies), Aqua for All (NGO / broker, responsible for designing business approach), Akvo (foundation, responsible for communication via web and mobile tools) and the Dutch Ministry of Foreign Affairs (DGIS).

South: SANA Kenya, CABDA Kenya, New Energy Ghana (all NGO WASH partners)

Additional information

Programme adopted the FIETS sustainability strategy and has a Sustainability Clause with DGIS (guarantees on sustainability and the level of service of the provided facilities).
WATER OPERATORS PARTNERSHIP (WOP),
DHAKA BANGLADESH (2012-2016)

Dhaka has numerous slums where hundred thousands marginalised people live in poor conditions. Many slums do not have safe drinking water and sanitation facilities resulting in poor health indicators. The project is keen to introduce new WASH technologies as for example connections to a central sewage system are not always viable.

Objectives
The WOP (VEI, Simavi and its local partner DSK (Dustha Shasthya Kendra)) will support and assist the water supply and sewage authority DWASA in enhancing its operational performance and support them in providing water and sanitation services to the urban poor.

Specific for Simavi and DSK, the objective is to support the Low Income Community (LIC) unit of DWASA to implement at least 2 LIC demonstration projects, each with a population size of about 10,000 people. At present DWASA provides water services to 180 slum areas, with a total of 703 (bulk) connections from its network. One bulk connection covers on average between 20 and 1,600 house connections. In these demonstration projects an approach for WASH services will be implemented, integrated with an approach to create a healthy living environment from a local water resources perspective. In total 6 LIC projects are planned.

Source funding
Embassy of the Kingdom of The Netherlands (EKN), foundation Water for Life (WfL), VEI and Simavi.

Role Simavi
As a subcontractor of VEI, Simavi will support the implementation of an integrated WASH approach in the selected LICs, together with its local NGO partner DSK in Dhaka. Simavi will also initiate fund raising to co-finance other LIC projects.

Involved partners next to Simavi
North: Vitens Evides International BV (VEI) (lead agency, will carry the WOP activities with supporting partners).

South: Dhaka Water Supply and Sewerage Authority (DWASA) (manages water and sanitation system in Bangladesh), Simavi local NGO partner DSK (Dustha Shasthya Kendra) and major partner and co-finaner the Embassy of the Kingdom of The Netherlands.
The Private Sector Service Contract (PSSC) for the Blantyre and Lilongwe Water Boards in Malawi forms part of a wider € 30.8 million project, financed through the ACP-EU Water Facility and the European Investment Bank (EIB). Aim is to improve the supply of affordable, sustainable and reliable drinking water to approximately 1.5 million inhabitants. The performance-based service contract includes the extension of the drinking water services to 700,000 people in the low-income areas of both cities. Simavi will facilitate the collaboration between the Kiosk Management Unit of the Water Boards and the local NGOs who will work on setting up Water Users Associations in the Low Income Areas. Simavi will also perform a feasibility study on setting up a water fund (Access to Water Facility) to finance piped based connections to the homes of poor people. Finally, Simavi manages the review of the HIV/AIDS program of the Water Boards.

Objectives
The Peri Urban Water and Sanitation Project for Blantyre and Lilongwe aimed to improve the living conditions by substantially reducing the un-served population with respect to safe water supply and sanitation services, to extend safe drinking water supply to 723,000 additional people and basic sanitation to 468,000 people in low income areas and to ensure 24 hours water supply services. The service contract ensured the sustainability of the investment and assisted the Water Boards in efficiency improvement. The specific objective for Simavi was to ensure that the project activities at the Water Boards and the NGO activities in the low-income areas are properly aligned, well planned and the service provision formalised through agreements between the Water User Associations and the Water Boards. Through assessing the willingness for at household connections and for households to take out a loan to pay for the connection, and the willingness of all stakeholders to commit themselves to the steps needed to set up and operate such a fund the feasibility an Access to Water facility was established. The Water Boards HIV/AIDS programmes were strengthened through a review.

Source funding
ACP-EU Water Facility, European Investment Bank (loan), Water Boards. The study on the Access to Water Facility by Simavi is financed by VEI.

Role Simavi
As a subcontractor, Simavi is working on the establishment of sustainable water services within the low-income communities surrounding Blantyre and Lilongwe, perform a feasibility study on a revolving fund (Access to Water Facility) and review the HIV/AIDS program.

Involved partners next to Simavi
North: VEI (lead organisation) and Waterleiding Maatschappij Limburg, both water companies which will strengthen both water service providers in Malawi in the area of organisation, finances, planning, HRM, water loss control, network modelling, customer administration, delegated management and efficient operation and maintenance.

Royal Haskoning DHV is involved in the supervision of the investment fund for extension and replacement of the existing water infrastructure.

Micro Water Facility, Northern WASH NGO (feasibility study Access to Water Facility).

South: Blantyre and Lilongwe Water Boards, Water Aid Malawi, Water for People Malawi, local NGOs, Water User Associations.

The GNWP is an integrated urban water and sanitation programme in four municipal assemblies and one metropolitan assembly: Ga South, Ga Central, Ga West, Elmina KEEA and Cape Coast. The implementing consortium consist of Witteveen+Bos, Berenschot and Simavi. The overall programme aims to improve sustainable use and access to urban water, sanitation and hygiene services among populations in the five municipalities of over 1.5 million people, focusing on the poor and vulnerable groups. Lessons from the programme will be used for scaling up sustainable urban WASH in other municipalities. The overall GNWP programme consists of provision of WASH infrastructural works, capacity building of WASH institutions and hygiene behaviour change. The programme believes in involving the private sector and that investment and services should be based on the principle of cost recovery. Innovative financing models will be designed and piloted.

Role Simavi
Lead for the Phase I Implementation of the GNWP in relation to WASH in schools, behaviour change and capacity building at community level to improve WASH related behaviour and reduce open defecation. Simavi coordinates the work of the local implementing partners.

One organisation will implement infrastructural works in water supply and sanitation as well as capacity building of school WASH institutions and hygiene behaviour change of pupils and teachers and surrounding communities. The schools participate in the World Coaches approach of the KNVB to address hygiene behaviour of the pupils. The World Coaches use the popularity of football for awareness raising and education on water, sanitation and hygiene.

A second local organisation works on hygiene behavioural change in selected communities, at bus stations, markets and community centres. Strategies will include urban Community Led Total Sanitation and School Led Total Sanitation to achieve Open Defecation Free communities, schools and public places.

Funding source
Embassy of the Kingdom of The Netherlands (EKN) in Ghana.

Other partners
Witteveen+Bos, Berenschot, and as sub contractors AKVO, local NGO’s and companies KNVB World Coaches, MDF West Africa.

The GNWP Master Planning and Phase I Implementation involves:

1. Master Planning;
2. Preliminary designs and feasibility studies for major infrastructure works;
3. Development of tender documents and assistance for the procurement process;
4. Development of a programme document & implementation manual, and
5. The start up of WASH in Schools, behavioural change and capacity building interventions.